

Vol 39, Edition 14

# **\$930 to Expand America's High-Speed Internet Networks**

Powering the economy

High-speed Internet lets us buy and sell goods globally, work

from anywhere, and compete everywhere.



Improving education A world's worth of information rests at our fingertips. With high-speed Internet, everyone can get access to the education and training that they deserve.

## [Article originally appeared in www.commerce.gov]

The Department of Commerce's National Telecommunications and Information Administration (NTIA) announced \$930,021,354.34 to expand middle mile high-speed Internet infrastructure across 35 states and Puerto Rico as part of President Biden's Investing in America agenda. Under the Biden-Harris Administration's Internet for All Initiative, the Enabling Middle Mile Broadband Infrastructure Program invests in projects that build regional networks that connect to national Internet networks.

Middle mile Internet infrastructure carries large amounts of data over long distances, increases capacity to local networks, boosts network resiliency, lowers the cost of bringing high-speed Internet service to unconnected households, and helps connect unserved regions to the Internet backbone.

"Access to Internet is no longer a luxury and thanks to President Biden's leadership, we are taking action to close the digital divide for everyone in America. The Middle Mile program will invest more than \$900 million in the infrastructure needed to connect communities, military bases, and Tribal lands to the Internet, lower the cost of access, and increase bandwidth," said Secretary of Commerce Gina Raimondo. "Much like how the interstate highway system connected every community in America to regional and national systems of highways, this program will help us connect communities across the country to regional and national networks that provide quality, affordable high-speed Internet access.

The \$1 billion Middle Mile program funds construction, improvement, or acquisition of middle mile infrastructure, along with administrative costs associated with running the program. Middle mile projects do not directly connect end-user locations.

"The Middle Mile program is a force multiplier in our efforts to connect everyone in America," said Assistant Secretary of Commerce for Communication and Information Alan Davidson. "Middle Mile infrastructure brings capacity to our local networks and lowers the cost for deploying future local networks. These grants will help build the foundation of networks that will in turn connect every home in the country to affordable, reliable high-speed Internet service."



Strengthening health With a strong Internet connection, patients can get the health care they need, from anywhere and at any time.

#### s New Middle Mile Grants

- The middle mile projects will cover over 350 counties across 35 states and Puerto Rico.
- The projects will deploy over 12,000 miles of new fiber that will pass within 1,000 feet of 6,961 community anchor institutions.
- All projects use future-proof fiber as the primary technology.
- Awardees are investing an additional \$848.46 million of outside match funding into the projects.
- Grants span from \$2.7 million to \$88.8 million, with an average award amount of \$26.6 million.

Continued on page 8

## **CalCompetes Awards \$46 Million in Tax Credits**

## [Article originally appeared in

https://business.ca.gov ]

California is investing \$46 million in innovative companies to bolster the economy and create nearly 500 new jobs across the state. These new CalCompetes Tax Credit awards will continue to support the cutting-edge technologies and businesses that are the hallmark of California, bringing family-supporting jobs and investment to the state that would otherwise go someplace else.

Two California businesses will be expanding their efforts to domestically design, develop, and manufacture the next generation of

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PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 semiconductors and microchips. Collectively, Bosch and Akash Systems plan to make more than \$1.3 billion of capital investments in California, while creating hundreds of new jobs with a combined average salary of nearly \$100,000.

California is a global leader in semiconductor research, development, and manufacturing. The state is home to many of the industry's leading companies, including over 600 fabrication facilities — more than any other state. The Golden State also has the highest number of jobs supported by the semiconductor industry – 63,000 or 23% of the U.S. total.

"California has the ecosystem that is ready to maximize the investments, great jobs, and national and economic security benefits that will result from the forthcoming CHIPS and Science Act federal funding," said CalCompetes Deputy Director Scott Dosick. "These latest investments in the state's semiconductor and microchip manufacturing sector ensure that California will remain a global leader in technology innovation for decades to come."

The California Competes Tax Credit was created in 2013 to help businesses grow and stay in California. GO-Biz evaluates the most competitive applications based on the factors required by statute, including total jobs created, total investment, average wage and benefits, economic impact, strategic importance and more. In 2022, the program was extended for an additional five years with at least \$180 million in tax credits available for allocation to businesses each year through 2028.

SOURCE: bit.ly/3Pehhpx



# 4 Ways to Improve Access to Capital for Minority-Owned Businesses

[Article originally appeared in www.uschamber.com]

#### By U.S. Chamber of Commerce

As the U.S. continues to support its small business communities, here's how the government can work to improve access to capital for minority-owned businesses and ensure greater equality of opportunity for all entrepreneurs.

## America Must Place Equity at the Forefront

According to Carmen West, senior business development specialist at the Minority Business Development Agency (MBDA), the MBDA is "the only federal agency that's designed to grow and expand ethical businesses."

"There's been no legislation impacting ethnic-owned businesses since the '60s," said West. "As you know, this business segment has evolved tremendously. Codifying this agency really puts equity at the forefront, as the president promised when he came into office."

"We're creating a platform for us to have better engagement, working with the National Bankers Association, working with the Opportunity Finance Network, and working with the African-American CFI Alliance to ensure that all of the lending options are coordinated in a way so that they can actually touch these businesses," she continued.

According to West, MBDA calls these efforts the "eco scope," or their way of working with partners to collectively support minority-owned businesses.

#### Minority Entrepreneurs Must Develop Established Banking Relationships

Many businesses have access to capital but lack established relationships with banks.

"Lack of access to capital is certainly an important issue, but what we learned during PPP is the importance of having an established banking relationship," said Nicole A. Elam, Esq., president and CEO of National Bankers Association. "Right now, we are seeing so many programs, both private sector and public sector, that are pushing capital out to small businesses, particularly minority-owned small businesses, but what's missing is ... that banking relationship as we saw in PPP."

Visit the link below for the full article:

https://www.uschamber.com/on-demand/ diversity-and-inclusion/how-to-improveaccess-to-capital-for-minority-ownedbusinesses



**CA: ECONOMIC DEVELOPMENT** 

# California Awards Nearly \$40 Million to Build Industries of the Future

[Article originally appeared in https://business.ca.gov]

Governor Gavin Newsom announced \$39 million in state funding going to economic development projects across the state that support California's transition to a low-carbon, green growth future. The funds, awarded through the Community Economic Resilience Fund (CERF), support communities with their transition to more sustainable, climate forward industries while strengthening access to good jobs.

What Governor Newsom said: "Our transition to a clean economy must include all Californians – that's why we're investing hundreds of millions of dollars into innovative projects across our state that put workers first. We're leaving no one behind on our path to achieving world-leading climate goals that will slash pollution and supercharge our economy."

Launched by Governor Newsom in 2021, CERF is a \$600 million program catalyzing high-growth, low-carbon industries and high-quality jobs in the transition to a clean energy economy. The program is administered by a cross-agency team that includes the Governor's Office of Planning and Research (OPR), Governor's Office of Business and Economic Development (GO-Biz), and the Labor & Workforce Development Agency (LWDA). As part of CERF's initial planning phase, 13 economic development entities known as High Road Transition Collaboratives were awarded \$5 million each to develop roadmaps, including a strategy and recommended series of investments, for their region. Following the planning phase, the program's implementation phase will provide \$500 million to fund projects identified by the High Road Transition Collaboratives. Today's awards are an initial part of the implementation process.

#### **CERF Economic Development Pilot Awardees**

Alchemist Public Market, awarded \$7.8 million, is a place-based infill project in Sacramento's emerging River District that will build a pipeline for underserved entrepreneurs to start new food businesses, provide workforce development for individuals with high barriers to employment, create an attractive and energetic community gathering place, and offer access to quality food and produce from local producers.

The Walnut-Daisy Urban Farm project, awarded \$3.8 million, is a collaboration between three community-based and resident-driven organizations and groups in Santa Ana. The project includes an urban micro-farm for BIPOC farmers, a cooperative cafe and an artisan shop, a community gathering space with outdoor seating and a stage, as well as an office and a marketplace for local produce and value-added items sold by local, BIPOCowned micro-enterprises, including worker-owned cooperatives.

The Noyo Harbor Revitalization Plan, awarded \$3.2 million, will fund the development of a new ice facility and the Entrepreneurial Marine-Based Training Program & Community Fish Market to establish a robust community fish market, foster job creation, skill development and improve job quality and access to capital for commercial fishers in Mendocino County.

The PACE Green Loan Fund (PGLF), awarded \$5 million, is a revolving loan fund with loans ranging from \$25,000 to \$500,000 to provide entrepreneurs with working capital and/or growth with particular focus on providing high-quality jobs, reducing economic inequality and addressing the climate crisis in the Los Angeles region.

Integrating Innovation and the North State's Working Landscape, awarded \$2.1 million, will fund final construction costs to rehabilitate Yreka's Carnegie Library Building and convert it into a community-driven business and industry innovation hub to support the region's working landscape sectors, including agriculture, outdoor recreation tourism, and wood sectors, in developing new products, creating high-road jobs, cross-collaborating, and developing climate resiliency practices.

The Bioeconomy, Agriculture, and Manufacturing (BEAM) Initiative, awarded \$3.6 million, is a cross-sector collaboration to advance the circular bioeconomy in the North San Joaquin Valley, with a focus on accelerating bio-based innovations and the manufacturing industry cluster that complement the region's strength in food and agriculture while creating family-sustaining jobs across the region.

High Roads to Good Jobs and Prosperity in the Central Valley, awarded \$10 million, will create thousands of quality good jobs in the renewables industry, advance entrepreneurship and access to capital for hundreds of minority business owners through business technical assistance and accelerator programs, and provide coordinated, social safety net, and provide digital infrastructure in priority communities focused on those digitally disinvested and in affordable housing areas.

Visit the link below for the full article:

https://business.ca.gov/california-awardsnearly-40-million-for-communities-to-buildindustries-of-the-future/

**Contact Info:** Small Business Exchange, Inc. Graphics Design **Editorial Staff** Production Manager: Domingo Johnson doming0@mac.com 1160 Battery Street East, Suite #100 • San Francisco, CA 94111 President & CEO: Nabil Vo Chervl Hentz Gerald W. Johnson gwj@sbeinc.com nvo@sbeinc.com cheryl.hentz@gmail.com Fmail: sbe@sbeinc.com • Website: www.sbeir Phone: (415) 778-6250, (800) 800-8534 · Fax: (415) 778-6255 ng Editor: **Diversity Outreach Manager:** SBE Northeast & Louisiana Business Journal ster: **CALIFORNIA CERTIFICATIONS** Valerie Voorhies Rosalie Vivanco Umer Farooq umer@octadyne.com CDOT UCP DBE #5988 · CA DGS SBE #11641 Leslie McMillan vvv@sbeinc.com rvivanco@sbeinc.com Imcmillan@sbeinc.com SF Minority-Owned LBE Certification #CMD072513300 Los Angeles Metro

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## AECOM 401 W A Street, UNIT 1200, San Diego, CA 92101

**REQUEST FOR DBE SUBCONSULTANT INTEREST** 

AECOM is bidding on the following project as a prime contractor:

## City of San Diego As-Needed Construction Management Services – Federal for Engineering & Capital Projects, Contract Number: H2326236, H2326237 & H2326238 Proposal Due Date: July 20, 2023 (4p

AECOM is seeking gualifications from certified disadvantaged business enterprises (DBEs) for the following work: echnical boring, sampling, monitoring well installation, downhole logging support, and associated services

- NAICS 541380 Geotechnical (Soils)
- NAICS 541360 Surveying Services (Not Aerial)
- NAICS 541330 Engineering Consulting
- NAICS 541330 Engineering Services, Professional
- NAICS 237310 Construction Management Services
- NAICS 541990 Cost Estimating Services
- NAICS 541350 & 237990 Inspection Services, Construction Type

Experience providing similar services to the City of San Diego and a San Diego County business location is preferred This proposal is in alignment with the City of San Diego's DBE Guidelines and certified DBEs are encouraged to respond.

The DBE program includes minority- and women-owned business enterprises (MBEs and WBEs) Interested businesses should email a brief 1-2 page overview of their previous work with the City of San Diego and/or similar

experience along with DBE documentation by Wednesday, July 12, 2023, to Kristin Munson at kr If requested, assistance is available in obtaining any necessary lines of credit or insurance; information related to work require

ments; and necessary equipment, supplies materials, or related services. Because this is for as-needed services, no scope of work is provided.



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBEs for the following project:

Agency: Sacramento County Franklin Blvd Bridge Replacement Over Lost Slough and Alta Mesa Road Bridge Replacement Over Laguna Creek

Contract #4391 Engineer's Estimate: \$14,382,960 ~ DBE Goal: 22%; Working Days: 200

NEW Bid Date: 7/27/2023 at 2:00pm via Addendum 6

Email all Quotes/Proposals to estimating@brosamerwall.com.

All submitted quotes/proposals must include: Current CSLB License Number, DIR Registration Number, Annual Gross Receipts, Years in Business and if applicable DBE Certification Number. \*\*Quotes/Proposals need to be received by 10:00am on bid day\*\*

> CONTACT: **Debby Pannell** Brosamer & Wall Inc. 1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 · FAX: 925-279-2269 · estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all gualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed here, including but not limited to: Asbestos Containing Material (ACM): Bridge Removal; Class 2 AB; Clearing & Grubbing/Tree Removal; Cold Plane Asphalt Concrete Pavement; Construction Area Signs; Drive Pile/Dynamic Pile Monitoring; Drop Inlets; Fencing; Temporary High Visibility Fence; Field Office Trailer; Furnish Precast Prestressed Concrete Slab; HMA Paving; Hydroseeding; Earthwork; Joint Seal; Land Surveyor; Landscaping; Lead Compliance Plan; Minor Concrete(Gutter); Misc. Metal(Bridge); Native Tree Construction Protection/Arborist; Object & Pavement Markers; Paint Existing Bridge Rails; Precast Concrete Bat Habitat; Preconstruction Photographs; Project Information Sign; Quality Control Plan; Railings & Barriers(California ST-75 Bridge Rail; Cable Railing; Transition Railing; Alternative In-Line Terminal System; Quadguard); Rebar(Bridge; Headwall, Retaining Wall; Headed Bar Reinforcement); Roadside Signs; Roadway Excavation; Rock Slope Protection; Storm Drain(Reinforced Concrete Pipe; Headwall; Flared End Section); Striping; Structural Concrete (Bridge, Bridge Polymer Fiber, Bridge Footing, Headwall, Retaining Wall); Structure Excava-tion/Backfill (Bridge & Retaining Wall); SWPPP; Water Pollution Control; Temporary Creek Diversion/Water Diversion; Temporary Fencing; Traffic Control/Traffic Control Plan; Treated Wood Waste. Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certifica-tion, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell via the contact information above.

Plans and specifications can be accessed for free at the Sacramento County website:

urement.opengov.com/portal/saccounty/projects/37372 or they can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make the project's plans & specs available electronically. Please email <u>estimating@brosamerwall.com</u> for a free online link. Sacramento County Standard Construction Specifications may be downloaded at <u>www.saccountyspecs.saccounty.gov</u>. Brosamer&Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. Subcontractors, Dealers/ Suppliers and Brokers please provide your designation code to us on or before July 21, 2023.



300 South Grand Avenue, Los Angeles, CA, 90071 • Phone: 213-593-8100

Request for Co unity Business Enterprises (CBEs) for County of Los Angeles Department of Public Works

Request for Proposal: On-Call Consultant Services for Strategic Planning & Sustainability Office RFP No: BRC0000404

#### Bid Due Date: July 18, 2023

To be considered for this team, please provide information no later than 4 pm, June 23, 2023

Letter of Interest
Copy of current certification(s)
Brief qualifications package (select resumes and experience)

AECOM is seeking interest from certified Community Business Enterprises (CBEs) for the following disciplines/areas of work

Community Engagement, Public Outreach, Diversity, Equity & Inclusion Audits and Analysis, Financial Accounting, Enterprise Resource Planning, Information Management, Climate Change, Adaptation, and Resilience Planning, Concep-tual Design, Cost Estimating, Design Peer Reviews, Environmental (CEQA/NEPA) Documentation, Feasibility Studies/Proj-ect Definition, General Engineering Services including Civil, Structural, Mechanical (HVAC), Electrical, and Environmental, Infrastructure Planning, Site Assessment/Evaluation, Solid Waste and Organic Waste Planning, Stormwater Planning, Sustainability/Envision Rating, Transportation and Traffic Planning, Troubleshooting, and Wastewater Treatment Planning.

Experience is preferred with strategic planning, process improvement, performance tracking, sustainability, resiliency, equity, grant writing, and infrastructure planning. Envision Sustainable Professional (ENV-SP) certification also desired, as applicable. Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County

of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes busi-ness enterprises owned by minority, women-owned, disadvantaged, disabled veteran, and lesbian, gay, bisexual, transgender, queer, and questioning-owned business enterprise by a public agency.

Interested business should email a brief overview of County of Los Angeles experience, along with CBE documentation by 4 pm, June 23, 2023 or before. Please send information to Wei Wei Scott at <u>weiwei.scott@aecom.com</u>. AECOM will also provide copies of the RFP document on request. Be advised that an AECOM representative will contact qualified respondents and request additional information regarding this solicitation that will be <u>due no later than 4 pm, July 11, 2023</u>. Thank you for vour interest in advance.

Assistance is available in obtaining any necessary bonding, lines of credit or insurance, information related to the requirements for the work and necessary equipment, supplies, materials or related services.



Is requesting quotes from certified and qualified DBE (MBE and WBE) Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazard-ous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

**SUPPLIERS** 

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Struc-tures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

#### Morena Pipeline, San Diego, CA Bid No. K-23-2169-DBB-3-C

California State Water Resources Control Board - Drinking Water State Revolving

Fun	d (DWSRF):			
		MBE*	WBE*	
1.	Construction	2%	1%	
2.	Supplies	1%	1%	
3.	Services	1%	1%	
4.	Equipment (Combined in above)	1%	1%	

Note: MBEs and WBEs must be certified by EPA, SBA, DOT or by state, local, Tribal, or private entities whose certification criteria match EPAs in order to be counted toward MBE/WBE accomplishments. MBEs and WBEs are part of the larger universe of DBEs.

#### REVISED BID DATE: July 11, 2023 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC 4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Robbie Zwick** 

#### Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

#### ARCADIS 530 B Street, Suite 1000, San Diego, CA Contact: Sharon Papantonio, Pursuit & Proposal Specialist sharon.papantonio@arcadis.com | 914-641-2938 REQUEST FOR certified Disadvantaged Business Enterprises for the following project: City of San Diego As-Need Construction Management Services-Federal for the Engineering & Capital Projects, due July 20, 2023 by 4:00PM (PDT). PLEASE RESPOND ASAP and no later than July 10, 2023. Arcadis U.S., Inc. is currently seeking qualifications for the following services: Constructability Review (NAICS Code: 541330) Construction Contract Administration (NAICS Code: 541330) Controls & Scheduling (NAICS Code: 541611) Document Control (NAICS Code: 541611) • General Inspecting (NAICS Code: 541330) Civil Inspections (NAICS Code: 541330) Structural Inspections (NAICS Code: 541330) • Electrical Inspections (NAICS Code: 541330) • Mechanical Inspections (NAICS Code: 541330) Instrumentation Inspections (NAICS Code: 541330) • SWPPP Inspections (NAICS Code: 541620) • Specialties inspections (NAICS Codes: 541380, 541330) Soil and Materials Testing and Field Surveying (NAICS Codes: 541380, 541370) • Enforce Mitigation and Monitoring Requirements (NAICS Code: 541620) • Equipment and System Testing, and Start-up (NAICS Code: 541380) Land Survey (NAICS Code: 541370) • Labor Compliance (NAICS Code: 541611) Experience providing similar services to the City of San Diego and a San Diego County business location is preferred. Please email a Letter of Interest stating the interested service(s), brief qualifications, and no more than two resumes per service demonstrating that you meet all the required qualifications specified in the RFP for the services referenced above, and a copy of current DBE/MBE/WBE/SLBE/ELBE/DVBE/SBE certifications, if applicable. Send to sharon.papantonio@arcadis.com by Monday, July 10, 2023. RFP available upon request or may be downloaded by visiting the City of San Diego's PlanetBids portal at <a href="https://pbsystem.planetbids.com/portal/17950/bo/bo-detail/105453">https://pbsystem.planetbids.com/portal/17950/bo/bo-detail/105453</a>



Shimmick Construction Company, Inc. 1 Harbor Center, Suite 200 • Suisun City, CA 94585 Phone (707) 759-6858 An Equal Opportunity Employe

Disadvantaged Business Enterprise (DBE) Subcontractor/Supplier Bids Requested For:

**Central Contra Costa Sanitary District** 

Solids Handling Facility Improvements, Phase 1A District Project No. 7348 REVISED BID DATE: Thursday, July 13th, 2023 at 2pm

Email guotes to imiranda@shimmick.com. Please submit your guotes no later than June 12th @ 5pm.

Shimmick Construction Company, Inc. is requesting quotes from DBE subcontractors and suppliers in the following scopes of work. We welcome and encourage quotes from all DBE firms, including SBE, WBE, MBE, SBRA, LSAF and HUBZone certified firms:

Structure Excavation; Structure Backfill; Paving Asphalt; Cast-In-Drilled-Hole Concrete Piling; Minor Concrete Structure; Concrete Curb & Sidewalk; Coring; Cutting Concrete/Excavation; Plumbing; Painting Structures; Low Voltage Electrical Systems; Drywall Construction; Casework; Construction Clean-Up; Demolition; Construction Staking; Land Surveyor; Construction Engineering and Inspection Services; Steel Structures; Misc. Iron & Steel Frame, Cover & Grate; Construction Equipment Rental; Construction Area Signs

Plans are available for viewing and downloading free of charge on PlanetBids https://pbsystem.planetbids.com/portal/14663/bo/bo-detail/104900#bidInformation (registration is required). You may also contact Jamie Miranda at jmiranda@shimmick.com for a download link to view plans and specifications or to schedule an appointment via Teams to discuss the documents. Meetings are held during regular business hours

Should you require assistance with your bid,

please contact our lead estimator Drew Weichert at dweichert@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Sup-pliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Devin Nordhagen at devin.nordhag

Anticipated funding sources for this Project include State of California's Clean Water State Revolving Fund (CWSRF) which is capitalized through a variety of funding sources, including grants from the United States Environmental Protection Agency (USEPA) and state bond proceeds. American Iron and Steel requirements, Davis-Bacon Act, California prevailing wage requirements, and Disadvantaged Business Enterprises (40 CFR Part 33) apply to this project.

### DESILVA 7 GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: VICTOR LE

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below CALTRANS ROUTE 82 - CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY AT VARIOUS LOCATIONS FROM KNICKERBOCKER DRIVE IN SUNNYVALE TO SAN MATEO COUNTY LINE IN PALO ALTO Contract No. 04-4/8904, Federal-Aid Project ACNH-P082(032)E Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816 REVISED BID DATE: June 22, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Electrical, Emulsion Supplier, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, PCC Paving, Roadside Signs, Soil Densification, Stamped Textured Paving, Striping, Survey/Staking, Temporary Erosion Control, Traffic Control Systems, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material and Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php">www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php</a>

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <u>www.dir.ca.gov/Public-Works/PublicWorks.html</u>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materi-als and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<u>http://californiasbdc.org</u>) or contact the California Southwest Transportation Resource Center (<u>www.transportation.gov/osdbu/SBTRCs</u>). DGC is willing to breakout portions of work to increase the expec-tation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: PAUL BRIZUELA An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

JOINER PARKWAY PAVEMENT REHABILITATION PROJECT PHASE 2, CIP 298 Disadvantaged Business Enterprise Goal Assigned is 13% OWNER: CITY OF LINCOLN - 600 6th Street, Lincoln, CA 95648

BID DATE: JUNE 29, 2023 @ 2:30 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CRACK SEALING, ELECTRICAL, FAB-RIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LIME TREATMENT, WINOR CONCRETE, OBJECT MARKERS, SAWCUTTING, SLURRY SEAL, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at  $\underline{https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0}$ 

or from the Owner's site at https://www.lincolnca.gov/en/business-and-development/bids-and-rfps.aspx

Fax your bid to (925) 803-4263 or email to <u>dgcestimating@desilvagates.com</u> to the attention of Estimator Paul Brizuela. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materi-als and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<u>http://californiasbdc.org</u>) or contact the California Southwest Transportation Resource Center (<u>www.transportation.gov/osdbu/SBTRCs</u>). DGC is willing to breakout portions of work to increase the expec-tation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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For more info contact Valerie Voorhies at vvv@sbeinc.com





McCarthy Building Companies 515 S. Flower St | Ste. 3600 | Los Angeles, CA 90071 | 213-655-1100 | License #411173

#### Subcontractor Solicitation of Interest Kenneth Hahn Hall of Administration – Base Isolation Seismic Retrofit Los Angeles, CA

McCarthy Building Companies, Inc., working as the Construction Manager at Risk in conjunction with the Department of Public Works for Los Angeles County, is soliciting interest from qualified subcontractors to participate in the bidding for award phase of the project. The Scope of Work includes a Design-Build Earth-Retention Shoring System with Shotcrete as a sub-component of the system. This specific package does not include the temporary load-bearing shoring and hydraulic jacking.

#### Project description:

The Hall of Administration Base Isolation Seismic retrofit project consists of the installation of seismic isolators under the foundation of the existing building. Hydraulic jacks and temporary load-bearing shoring will be installed in phases to support and transfer the gravity loads from the existing columns/walls to new support foundations. Seismic strength-ening of the superstructure using new concrete shear walls is required at selective locations. A moat gap will be con-structed around the building perimeter using earth-retention walls. Shoring and earthwork operations will require demoli-tion and reconstruction of the existing site around the building. The *M/E/P* scope consist of adjustments, alterations, temporary offsets, and new replacements to accommodate for the new structural systems and seismic movement of the building. All underground utilities will be modified with flexible connections where the utility lines pass through the perimeter moat gap. This project will be performed at an active site where the building is occupied during typical work hours. Temporary provisions of various sorts will be accommodated so as not to disrupt the occupants of the building. Project Location: 500 West Temple Street, Los Angeles, CA 90012

Work categories include: Shoring & Underpinning, Shotcrete, Rebar

Key Subcontractor Qualifications: Design-Build experience for: Earth-retention Shoring Systems; bondable and prequalified with McCarthy Building Co.; experience completing base isolation seismic retrofit projects using deep permanent and temporary, free standing, earth retention systems using tiebacks, soil nailing or other strategies of similar scope.

Key Dates: Request for Proposals (RFP) issued to Subcontractors – 06/26/23 via Building Connected; Proposals Due to McCarthy – 07/24/23

#### This project requires:

Prevailing Wages

- Traditional Insurance
- Design and oversight services by a qualified, licensed California Professional Engineer in collaboration with the existing Design & Engineering Team.
- Community Workforce Agreement

McCarthy is an equal opportunity employer and encourages qualified Small Business and Minority Business participation All qualified applicants will receive consideration for employment without regard to race, religion, sex, or national origin Please contact us if you have any questions regarding project specifics

> McCarthy Building Co, Inc. Lando Madriga

Sr. Preconstruction Manager E-Mail: Imadrigal@mccarthy.com WE ARE AN EQUAL OPPORTUNITY EMPLOYER



rr firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontract quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE) Our firm is prep ctor

# ty Business Enterprise (MBE), and Women Business Enterprise City of San Diego Morena Pipeline Bid No. K-23-2169-DBB-3-C Revised Bid Date: June 27, 2023 @ 2:00 PM Engineer's Estimate: \$ 45.9 Million Outreach: DBE/ MBE/WBE Senior Estimators: Ben Sebat (562) 928-6111 Email: beebat@warasic.com

#### W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical, AC Cold Milling / Demolition, Asphalt Cap Paving, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Striping, Welding, Install 12", 15", 16" & 36" Pipeline including Appurtenances, Furnish Welded Steel & PVC Pipe, Furnish Waterworks Supply, Furnish Sand & Gravel, Furnish Ready Mix Concrete and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking & Disposal, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposi), Chlo-rination/De-Chlorination, CCTV, Traffic Control Plans / Engineering, Equipment Rental, Camera Inspection, Shoring Equipment NAICS Codes:

237110, 237310, 238110, 238190, 238210, 238910, 238990, 331110, 334290, 484110, 532490, 541330, 541690, 562910 Plans & Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, do from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: https://www.dropbox.com/scl/fo/62dsmpacyemtlcwnwykcz/h?dl=0&rlkey=g61cyookpk8v9s550yeeekl6q

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is avail-able in electronic format upon request. W.A. Rasic reserves the right to require each subcontract to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Westside Pumping Plant Relocation, Encinal Regulator Installation, and Encinal Reservoir and Pumping Plant Pumping • Specification No. 2168 Owner: EBMUD

#### Revised Bid Date: June 28th, 2023 @ 2:30 PM

We are requesting quotes from all qualified DBE/WBE/MBE Subcontractors and Suppliers but not limited to: PIPE SUPPLIERS, CATHODIC PROTECTION, CIDH PILES, DEMOLITION, ELECTRICAL, FENCING, HANDRAILING, CAST-IN-PLACE CONCRETE PIPE, DRILING, STEEL PIPE, VALVES, PUMPS, LANDSCAPE/IRRIGATION, REINFORC-ING STEEL, MISC. METALS, BRIDGE CRANE, SORING SUBS, DOORS/HATCHES, BLDG. CONSTRUCTION, PUMP-ING PLNAT ELECTRICAL EQUIPMENT, HAVAC/MECAHNICAL, GENERATORS/SWITCHGEAR, HAVAC/MECHANI-CAL, PAINTINGS/COATINGS, PLUMBING, ROOFING, CABLE RAILING, ACOUSTICAL PANELS. **Project Description:** 

The work includes but not limited to: construction of an above-ground concrete masonry pumping plant; demo of existing Westside and Encinal Pumping Plants and structures

#### Engineers Estimate: \$11 - \$14million Project information, including plans & specifications can be found by contacting:

http://www.ebmud.com/current-construction-bids.

estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your respons

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496 This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

### Project: Phase 1 Mains Replacement Owner: Paradise Irrigation District Bid Date: June 28th, 2023 @ 1:00 p.m

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to: PIPE SUPPLIERS, GATES VALVES, CLEAR & GRUBBING, BLOWOFF ASSEMBLY, HDPE, METER BOXES, BACKFLOW PREVENTER, FIRE HYDRANTS.

Project Description:

The work includes but not limited to: installation of approx.28,600 ft.of C900 potable water mains ranging from 4" to16" for 37 main segments and all corresponding tie-ins.

Engineers Estimate: \$45 million Project information, including plans & specifications can be found by contacting: http://www.CIPLIST.com estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

> Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496 This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370. Fax (925) 373-0940

Project: Harvest Water Franklin/Eschinger Pipeline Project **Owner: Sacramento Regional County Sanitation District** Bid Date: June 28th, 2023 @11:00 a.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to: AGGREGATES,ASPHALT,CONCRETE MATERIAL,SLURRY,LOW DENSITY CELLULAR GROUT, PIPE SUPPLIERS, PRECAST MATERIALS, AC OILS, APSHALT GRINDING 7 FULL DEPTH ROADWAY RECLAMATION, CATHODIC PROTECTION, CONSTRUCTION AREA SIGNS, ELECTRICAL-BUILDING, ENVIRON-MENTAL SERVICES, EROSION CONTROL, FENCING, GEOTECH ENGINEERS, HYDROSEEDING, FUSIBLE HDPE PIPE, MICROTUNNELING, REINFORCING STEEL, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, VIBRATION MONITORING, WELDED STEEL PIPE, TRUCKING, PAINTINGS/COATINGS.

Project Description:

The project includes approximately 10 miles of large diameter (66"-16") recycled water pipeline. Engineers Estimate: \$104 million

Project information, including plans & specifications can be found by the City's website: Public Purchase website, www.publicpurchase.com/gems/srcsd,ca/buyer/ public/home

Or by contacting: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496 This is Part of a Good Faith Outreach. Your response is greatly appreciated

# **Diversity Equity Inclusion**

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Can find: **Subcontractors**  Vendors Suppliers



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 Fictitious Business Name Statement (also known as a DBA Statement)

• Job Listings (Classified ad)

• Upcoming events or seminars

Information Technology Equipment Distributor

Automation Electronic Distributor



## **CALIFORNIA SUB-BID REQUEST ADS**

## Seeking Qualified Community Business Enterprises (CBE) as Sub-consultants for On-Call Consultant Services for Strategic Planning & Sustainability Office Proposal Due Date: 5:30 PM (PST) Tuesday, July 18th, 2023 Survevor This advertisement is in response to LA County Public Works CBE Program. Burns & McDonnell intends to . Metal Fabrication conduct itself in "Good Faith" with CBE firms regarding participation on this project. Quotes are required by COB, June 30, 2023, so that all bids/proposals can be fairly evaluated. EMI/EMC Interested CBE firms must provide proof of certification acceptable to the LA County Dept. of Public Works Vibration Testing **RESPONSES MUST BE RECEIVED NO LATER THAN** 5:00 P.M., Friday June 30th , 2023 Send Responses To Burns & McDonnell Engineering Company, Inc. 617 W. 7th Street Suite 700 Los Angeles, CA 90017 Attention: Chamberlain Duru Bonding not required. E & O insurance may be required as applicable. Firms needing assistance in Technical Questions should be directed to Joel Farrier via e-mail at ibfarrier@burnsmcd.com. **urner** Project Description: REQUEST FOR QUALIFICATION (RFQ) and RFQ's FROM LBABE/LIABE/SBE/VSBE RFQ Period: 06/23/2023 – 07/07/2023 Pre-Bid Meeting: 7/31/2023 Turner Construction Company (Turner) is seeking RFQs for the following Trade Packages for: Oakland International Airport M130 – Vertical Pip Rehab Approximate Construction Value: \$147,080 Owner: Port of Oakland Project scope will add new AquataFlex 506\* pipe coating at (4) riser locations through existing roof cleanout locations. The scope of work includes utilities/plumbing and pipe coating. Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the prequalification information and are not pregualified will not be allowed to bid the project. PREOUALIFICATION OF PROSPECTIVE TRADE PARTNERS: Prequalifications are to be submitted online via <u>https://www.turnerconstruction.com/subcontractors</u>. In addition to the online Prequalification, the documents listed below will need to be provided by the trade partner. Contact Gabrijela Warburton, <u>gwarburton@tcco.com</u> for more information. (Note: For trades submitting multiple packages, please pre-qualify for each trade package.) Turner is seeking RFQs for the following trade packages

Project Small and Local Utilization Commitment: Turner has a 60% overall local participation goal, specifically 30% LBABE/LIABE.

Local Hiring Goals: Contractors are required to make a good faith effort to reach the following hiring goals.

Overall: 50% of all hours are to be worked by Local Impact Area (LIA) residents, on a craft-by-craft basis, if workers are available,

o Failing that, 50% of all hours are to be worked by Local Business Area (LBA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LBA includes all cities not mentioned above in Alameda and Contra Costa Counties.

Apprentice: 20% of all hours, on a craft-by-craft basis, are to be worked by apprentices.

covered projects. Failing that, 100% of all the apprentice hours are to be worked by LBA apprentices o 25% of apprentice hours shall be worked by Disadvantaged Workers 1, if available.

New Hire: General contractor and/or its subcontractor must hire at least 1 New Hire Apprentice 2 (NHA) for the first \$1M of conon bid value. For each additional \$5M (beyond the first \$1M), at least 1 additional New Hire Apprentice shall b NHA must work at least 500 hours, unless waived by Social Justice Committee.

Contractors can obtain up to half credit towards the above goals by utilizing LIA apprentices "off-site" (i.e., non-MAPLA projects). Contractors using lower tiered subcontractors are responsible for ensuring their compliance with the local workforce hiring goals. The goals apply to contractors at all tiers who work on MAPLA covered projects.

Social Justice Fund: The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) contains a provision (Section 6.4) that requires contractors to pay into the Social Justice Labor Management Cooperation Trust Fund. Contractors shall pay thirty cents (\$0.30) per hour worked or paid into the Social Justice Trust Fund established

\*Payment and Performance Bonds may be required.

Please direct all guestions to Gabrijela Warburton gwarburton@tcco.com

#### Burns and McDonnell

Owner: County of Los Angeles Department of Public Works Request for Proposal No.BRC0000404

Please submit bids/proposals for the following areas of work for strategic planning, results-based accountability assessments, sustainability, resiliency, equity, Infrastructure planning, environmental planning, customer service and experience, public forum and public outreach, general services related to creating websites and dashboards, data management.

identifying resources available to CBE firms should contact Chamberlain Duru, Diverse Business Manager at (213) 458-5013 or cduru@burnsmcd.com. A copy of the RFP is available on-line at the Los Angeles County Department of Public Works Vendor Portal Internet site at <u>https://dpw.lacounty.gov/contracts/opportunities.aspx</u>.

#### Project Description:

\*Subcontractors must certify with the pipe coating manufacturer as a qualified installer in order to be qualified for this project.

1. Port of Oakland Certifications: Local Business Area Business Enterprise (LBABE), Local Impact Area Business Enterprise (LIABE), Small Business Enterprise (SBE) & Very Small Business Enterprise (VSBE)

2. Include your Department of Industrial Relations Certificate

BID PKG	TRADE PACKAGE DESCRIPTION	EST VALUE
01.0	General Requirements	\$35,000
33.0	Utilities/Plumbing – Pipe Coating	\$112,080

Project Small and Local Utilization Commitment: Turner has a 60% overall local participation goal, specifically 30% LBABE/LIABE Project Small and Local Utilization Commitment: Turner has a 60% overall local participation goal, specifically 30% LBABE/LIABE, 20% SBE and 10% VSBE goal for this project. Persons claiming local business status shall apply to the Social Responsibility Divi-sion at least seven (7) business days before the bid or proposal due date for certification as a local business and return the ap-plication with documentation evidencing its business location, the length of time its business was located and operated in the LIA or LBA. Applications may be completed at <a href="https://srd.portofoakland.com/index.aspx">https://srd.portofoakland.com/index.aspx</a> by clicking on "Register New Company,", completing all required fields to create a new company, followed by completing all fields (i.e. Main Info, Contacts, Profile, NAICS Codes, Trucking, Doc/Supp D, Site Visit) in the application and submitting to the Port for review.

Local Hiring Goals: Contractors are required to make a good faith effort to reach the following hiring goals

• Overall: 50% of all hours are to be worked by Local Impact Area (LIA) residents, on a craft-by-craft basis, if workers are available capable and willing to work on covered projects. The LIA consists of the cities of Oakland, Alameda, San Leandro and Emeryville. o Failing that, 50% of all hours are to be worked by Local Business Area (LBA) residents, on a craft-by-craft basis, if workers are available, capable and willing to work on covered projects. The LBA includes all cities not mentioned above in Alameda and Contra Costa Counties.

Apprentice: 20% of all hours, on a craft-by-craft basis, are to be worked by apprentices

o 100% of all apprentice hours are to be worked by LIA residents, if such apprentices are available, capable and willing to work on covered projects. Failing that, 100% of all the apprentice hours are to be worked by LBA apprentices.

o 25% of apprentice hours shall be worked by Disadvantaged Workers 1, if available.

• New Hire: General contractor and/or its subcontractor must hire at least 1 New Hire Apprentice 2 (NHA) for the first \$1M of construction bid value. For each additional \$5M (beyond the first \$1M), at least 1 additional New Hire Apprentice shall be hired. Each NHA must work at least 500 hours, unless waived by Social Justice Committee.

Contractors can obtain up to half credit towards the above goals by utilizing LIA apprentices "off-site" (i.e., non-MAPLA projects). Contractors using lower tiered subcontractors are responsible for ensuring their compliance with the local workforce hiring goals. The goals apply to contractors at all tiers who work on MAPLA covered projects.

Social Justice Fund: The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) contains a provision (Section 6.4) that requires contractors to pay into the Social Justice Labor Management Cooperation Trust Fund. Contractors shall pay thirty cents (\$0.30) per hour worked or paid into the Social Justice Trust Fund established.

ment and Performance Bonds may be required.

Please direct all questions to Gabrijela Warburton gwarburton@tcco.com

Siemens Mobility Inc - (R.I.), is seeking California SBE/DBE certified subcontractors/suppliers in the San Francisco/Bay Area to participate in the SFMTA project to fully upgrade its light rail network's signaling system with CBTC. Scopes of work needed, but are not limited to, the following fields:

Wiring (Communication Equipment)

- Engineering (Railroad & Systems Integration)
- Cable/Harness Assembly
- Trucking/Transportation
- Warehouse / Logistics

If your firm is interested, please contact Gregory Collymore at gregory.collymore@siemens.com for additional information.

REQUEST FOR QUALIFICATION (RFO) and RFO's FROM LBABE/LIABE/SBE/VSBE

RFQ Period: 06/23/2023 – 07/07/: Pre-Bid Meeting: 7/31/2023

Turner Construction Company (Turner) is seeking RFQs for the following Trade Packages for

**Oakland International Airport** M368 Washout Containment

Approximate Construction Value: \$283,743 Owner: Port of Oakland

Project scope will add a new covered pad to the protect (2) tote lift stations that will transfer trash from interior ben to tow carts that will mover collected trash to a nearby compaction stations. Pad will also include a washdown area for trash containers and to dispose of waste water from floor cleaning equipment. Project will provide drain to dispose of effluent to an adjacent sanitary sever. The scope of work includes exterior improvement/earthwork, concrete, misc. metals, plumbing/equipment, and electrical scopes.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pregualification information and are not pre-qualified will not be allowed to bid the project.

PREOUALIFICATION OF PROSPECTIVE TRADE PARTNERS:

Prequalifications are to be submitted online via <a href="https://www.turnerconstruction.com/subcontractors">https://www.turnerconstruction.com/subcontractors</a>. In addition to the on-line Prequalification, the documents listed below will need to be provided by the trade partner. Contact Gabrijela Warburton, gwarburton@tcco.com for more information.

1. Port of Oakland Certifications: Local Business Area Business Enterprise (LBABE), Local Impact Area Business Enterprise (LIABE), Small Business Enterprise (SBE) & Very Small Business Enterprise (VSBE)

2. Include your Department of Industrial Relations Certificate

(Note: For trades submitting multiple packages, please pre-gualify for each trade package.)

Turner is seeking RFQs for the following trade packages:

BID PKG	TRADE PACKAGE DESCRIPTION	EST VALUE
01.0	General Requirements	\$18,563
02.0	Demolition	\$4,596
03.0	Concrete/Concrete Asphalt	\$47,348
04.0	Masonry	\$6,200
05.0	Misc. Metals	\$41,699
22.0	Plumbing/Utilities	\$133,540
26.0	Electrical	\$31,797

20% SBE and 10% VSBE goal for this project. Persons claiming local business status shall apply to the Social Responsibility Division at least seven (7) business days before the bid or proposal due date for certification as a local business and return the application with documentation evidencing its business location, the length of time its business was located and operated in the LIA or LBA. Applications may be completed at https://srd.portofoakland.com/index.aspx by clicking on "Register New Company?", completing all required fields to create a new company, followed by completing all fields (i.e. Main Info, Contacts, Profile, NAICS Codes, Trucking, Doc/Supp D, Site Visit) in the application and submitting to the Port for review.

capable and willing to work on covered projects. The LIA consists of the cities of Oakland, Alameda, San Leandro and Emeryville.

o 100% of all apprentice hours are to be worked by LIA residents, if such apprentices are available, capable and willing to work on

- Professional Training Site Safety / EHS
- Schedule .
  - Printing
  - QA/QC
  - Site Security

Cable Distributor



## **10 Tips for Submitting Better Bids**

[Article originally appeared in www.constructconnect.com]

#### **By Kendall Jones**

Putting together a winning bid proposal, or even a competitive one, takes knowledge and skill. It's a bit more complicated than just putting some numbers together and hoping for the best.

Good bid preparation requires a lot of time and effort and involves everything from reading and fully understanding the plans and specifications to accurately estimating costs for labor, materials and equipment.

Making even the smallest mistake can mean the difference between submitting a winning bid and missing out on a coveted and profitable project. We've put together our top 10 tips for submitting better bids.

#### Select the Right Projects to Bid

You don't have to bid on every job you come across. Winning jobs your company can't adequately perform can be just as costly as not winning them. Remember, it is never too late to abandon a bid you are working on. For example, let's say you have purchased plans, attended the pre-bid meeting, done your takeoffs and started taking subcontractor pricing.

Once you start crunching the numbers you realize that your company won't make a reasonable profit if you were to win the contract. The best thing to do is dump it and move on to the next project.

If at any time during your bid preparation you realize that your company cannot adequately handle the scope and requirements of the project, you need to make the smart business decision to walk away from the bid. Finding the right balance between bidding and winning enough jobs can be difficult.

On the one hand, you don't want to bid and win so much work that you can't properly manage and complete the projects you've been awarded. You also don't want too little work that you aren't making any money and your workers aren't staying busy. Selecting the right work to bid is vital to maintaining a profitable business.

#### Visit the Site and Attend Pre-Bid Meetings

Having a good understanding of the existing site conditions can eliminate problems down the line should you be awarded a project. Unique site conditions like limited accessibility or a location that would require additional costs on items like transportation, equipment, material storage and labor could exist. Failing to visit the site would leave you unaware that these conditions exist and that additional costs need to be factored into your bid which would cut into your profitability.

Many times a pre-bid meeting will be held at the construction site or a site visit will be held directly following a pre-bid meeting. Pre-bid meetings are held to in order for the project team to answer questions regarding plans and specifications, site conditions and specific project details.

Failing to attend a pre-bid meeting means you miss out on the best opportunity to get clarification on the requirements of the project. It could be the only chance you get to walk around the site and get a better understanding of exactly what you will be dealing with. If the pre-bid meeting is mandatory, failing to attend would result in not being able to even bid on the project.

When preparing a bid proposal you want to have as much information as possible in order to submit a competitive bid and refusing to attend a pre-bid meeting or a site visit will put you at a severe disadvantage.

#### Seek Clarification

When preparing a bid you need to do your due diligence to ensure that you have all the pertinent information, that the information is accurate and that you have a complete understanding of this information. This means fully reviewing the plans and specifications to determine everything required to bid the project and complete the work.

This includes knowing everything from what bonds are required to whether or not there are participation goals for minority business enterprises (MBEs) or if material substitutions are allowed in the bid. If you are unsure of any aspect of the project when preparing your bid, you need to seek clarification the architect, owner or owner's representative.

Be aware that there are typically cut-off dates in place for questions to be submitted. This allows for any changes to the plans or specifications to be made and for any addenda to be issued to the bidders.

If you are unclear on any aspect of the project the onus is on you to get clarification. Making assumptions is no way to submit a winning bid. If you aren't able to get your questions answered to your satisfaction, you might want to reconsider bidding the project.

#### Perform Accurate Takeoffs and Measurements

Take the time to fully review the plans and specifications to determine accurate measurements and takeoffs. This will result in correct construction costs when calculating your bid. Takeoff software can ensure that correct measurements are obtained in order to submit an accurate bid.

Inaccurate measurements will cause you to miscalculate the amount of building materials and labor needed to complete the job which in turn will lead to either over- or underestimating your construction costs. Using the right units of measure is also important when calculating your bid. Using square feet when you should have used square yards or vice versa can drastically affect your estimated costs.

Make sure that you are taking measurements from the right place. Often the plans will instruct you not to scale the drawings or direct you to use the written or calculated dimensions provided in the specifications. This often occurs when electronic documents are used because enlarging or shrinking the size of a drawing to in order to print them can result in the scale being incorrect. If there is ever any doubt as to where to take your measurements from you should contact the architect for clarification.

#### Avoid Arithmetic Errors

Errors with your math can have a devastating impact on your bid. Arithmetic errors can result in your bid being under or over the actual cost of completing the job. Manual calculations can easily result in arithmetic errors. Always use a calculator or some type of construction bid software to ensure that your calculations are accurate.

If you are using bid software or a calculator errors can typically be attributed to not inputting your numbers correctly. If you are using a spreadsheet like Excel to calculate costs, check that your formulas are correct.

Always double-check your math to make sure that all you numbers and calculations are correct. This is another one of those instances where having another set of eyes to look over your figures and calculation can help prevent costly mistakes.

## Evaluate Subcontractors & Subcontractor Pricing

Getting subcontractor pricing can be complicated. You want competitive prices from your subcontractors but you also want some assurance that they can perform the work required. This is true whether it is a subcontractor you are using for the first time or one that you have worked with for years.

One solution is to set up a prequalification process for subcontractors who wish to work with you. This allows you to have a better understanding of the type of work they are capable of performing by evaluating their quality and performance on past projects.

Continued on page 9

## \$930 Million to Expand and Strengthen America's High-Speed Internet Networks

#### Continued from page 1

## Background on the Enabling Middle Mile Grant Program

- Over 260 applications were submitted totaling \$7.47 billion in funding requests.
- Applications for the Middle Mile program were due by September 30, 2022. NTIA extended the application deadline to Nov. 1, 2022, for eligible entities that submitted applications for projects that would deploy in certain areas impacted by natural disasters.
- To raise awareness of the program and guide prospective applicants, NTIA performed extensive outreach, including hosting 12 public office hour sessions, conducting four public webinars for pro-

spective applicants, and participating in six industry-led conferences to discuss the Middle Mile program.

Eligible awardees for the program included states, Tribal governments, utility companies, telecommunication companies, and nonprofit entities. For a full list of eligible entities visit InternetForAll.Gov.

## Additional grants will be announced on a rolling basis.

Connecting all communities across the United States to high-speed Internet service is central part of President Biden's Investing in America agenda to rebuild our economy from the bottom up and middle out by rebuilding our nation's infrastructure. The Investing in America agenda is driving over \$470 billion in private sector manu-

facturing investments and creating good-paying jobs.

NTIA thoroughly and objectively reviewed applications using a three-stage process: Initial Administrative and Eligibility Review of Complete Application Packets, Merit Review, and Programmatic Review. Reviewers evaluated applications according to the criteria set forth in the Notice of Funding Opportunity (NOFO).

#### **Internet for All**

The Bipartisan Infrastructure Law includes a historic \$65 billion investment to expand affordable and reliable high-speed Internet access in communities across the U.S. NTIA's high-speed Internet grant programs funded by the law will build high-speed Internet infrastructure across the country, create more af-

fordable high-speed Internet service options, and address the digital equity and inclusion needs in our communities.

The Federal Communications Commission's Affordable Connectivity Program (ACP) provides a discount of up to \$30 per month toward Internet service for eligible households and up to \$75 per month for households on qualifying Tribal lands. Visit GetInternet.gov to learn more.

For more information on the Biden-Harris Administration's high-speed Internet service programs, please visit InternetforAll.gov.

SOURCE: https://www.commerce.gov/ news/press-releases/2023/06/biden-harrisadministration-announces-930-million-expand-and-strengthen

## How to Create a Disaster Plan for Your Small Business

## [Article originally appeared in www.score.org]

Think about all the time and resources you have invested in your small business. Imagine that it's all gone: furniture, equipment, inventory, records, everything. What would you do?

"There will be problems flying at you from all directions," said SCORE client Mark Debner, whose Cedar Rapids, Iowa-based business DPI Quality Custom Finishes was hit hard by flooding in 2008 and the Midwest derecho of 2020. "You will be making quick decisions while under great pressure. Do not beat yourself up if you make a few bad mistakes as you recover."

While you can't prevent natural disasters, a proactive disaster management plan can mitigate the effects on your business and help speed your return to normal operations. This National Safety Month, consider these tips for developing a strategy:

#### Develop an operational contingency plan

Assess the feasibility of operating out of nearby rented office or warehouse space, or even your home. Perhaps a mutual agreement with a friendly competitor to share space and other facilities is worth considering. Determine what equipment and other resources will be needed to continue operations. Important documents,



SCORE clients Shannon (pictured) and Mark Debner own DPI Quality Custom Finishes, a painting and finishing contractor that was damaged by the Iowa flood of 2008.

backup copies of computer records, and other vital information should be stored at a secure off-site location or in the cloud.

SCORE client Jennifer Megliore felt the impact of Hurricane Matthew on her art retail business, ArtWare, on Hilton Head Island, S.C. in 2016. "My SCORE mentor encouraged me to have a hurricane plan, being feet away from the water," said Megliore. "He helped me create a laminated checklist of items and equipment to remove if we had to evacuate. SCORE also encouraged me to set aside contingency money that would help bridge a closure. Insurance can help -- but

# **10 Tips for Submitting Better Bids**

#### Continued from page 8

At a minimum, you should get bids from at least three different companies for each trade you will need to subcontract out work for to ensure you are getting competitive prices. Carefully review and evaluate every subcontractor bid to make sure that the prices quoted are complete and accurate.

When requesting bids from subcontractors, clearly define the scope of work that the subcontractor is expected to perform. Failing to do this can result in unnecessary costs being added to your bid from an overlap of work being bid by both you and your subcontractor.

#### **Identify and Manage Risks**

Every construction project comes with its own unique set of risks. Identifying and managing risks is probably the most overlooked aspect of preparing a bid. Once you've identified the potential risks, you need to analyze and evaluate each one individually so that they can be properly managed and mitigated.

Take into account the probability of each identified risk and the impact it can have on the project. A low probability risk with a low impact might be easy to mitigate, but a high probability risk with a high impact that you can't effectively manage could be detrimental to the profitability of the project. Identifying and evaluating possible risks associated with a project when preparing a bid will make you better prepared to handle a situation when something goes wrong.

#### Labor Costs

Accurately estimating labor costs can be one of the most difficult aspects to preparing your

bid. To determine your labor costs you have to factor in hourly wage rates with the number of man-hours a specific task will take to complete. You also have to take into account the productivity and experience of your workers.

Employee turnover, absences and injuries can all affect your actual labor costs. More experienced workers may be able to complete tasks quickly which would reduce the number of man-hours needed, but you will have to pay a higher rate for their services. Workers with less experience will require more man-hours to complete a job but you can pay those workers a lower wage.

Wage rates can vary greatly from state to state and even from county to county. It is important to understand what, if any, wage rates apply to the project you are bidding in order to incorporate those rates into calculating your labor costs.

Wage rate determination is required on all federal government construction projects as mandated by the Davis-Bacon Act. Wage rates are determined by the location of the project and the type of construction being performed.

Many states also have prevailing wage laws for public construction projects. Always check the current prevailing wage rates where the construction is taking place so you can accurately determine your labor costs. When determining your labor costs remember to factor any projected overtime needs as the wage rates for overtime hours worked can be as much as double the prevailing wage rate.

#### Materials and Equipment Costs

Costs for building materials and supplies can change rapidly and can vary greatly in differ-

ent parts of the country. If specialty materials are required that you aren't familiar with you shouldn't assume that the cost is comparable to similar items. Your best bet is to call around to local suppliers to get up-to-date costs for materials and delivery.

You also need to make sure that the building materials and supplies required in the specifications are clearly defined so your pricing is correct. If you are uncertain of the materials being requested in the specifications you should always get clarification from the architect, owner or owner's representative.

When putting a bid together you need to make sure that you have all the necessary equipment needed to perform the work. This may mean you have to rent or purchase additional equipment. Even if your company owns all the equipment needed you need to make sure that it isn't already allocated for use at another jobsite and that no major maintenance or repairs are scheduled that would take the equipment offline for an extended amount of time.

Make sure that the equipment is in good working order and operating at peak performance which might otherwise cause delays in your construction schedule. Equipment that isn't optimally performing can increase the time it takes to complete certain tasks. Unexpectedly having to rent additional equipment or face delays can negatively affect the bottom line on a project. Remember to factor in fuel costs to operate the machinery and to transport the equipment to the jobsite.

#### **Incomplete Bid Forms and Documents**

Failing to fully complete the bid form and submit all required documents is a surefire way it can take a long time to receive the money to keep going."

#### Ensure the safety of employees and customers

Develop an evacuation plan that includes access to shelters, hospitals and other emergency services. Keep emergency telephone numbers clearly posted, and maintain up-to-date emergency contact and essential medical information for all employees.

#### Perform a safety inventory

Regularly clean and test smoke detectors, changing the batteries at least once each year. Make sure you have several well-stocked first-aid kits and that all fire extinguishers are fully charged. Keep a supply of all types of batteries used in your business, and consider purchasing a portable generator for emergency power, with fuel safely stored.

#### Review your business insurance coverage

Your coverage should be enough to get your business back in operation at the earliest possible date. It should cover the replacement cost of buildings, contents and essential facilities. Special coverage may be needed to cover computer hardware, software and stored data.

Visit the link below for the full article:

www.score.org/headline/how-create-a-disasterplan-your-small-business

to get what might otherwise be a winning bid rejected. Required documents and paperwork can be anything from bid bonds to acknowledging receipt of any addenda.

A good way to ensure that you have all the required paperwork for your bid is to use a checklist as you prepare your bid and then go back and double-check to make sure that everything is included. It never hurts to get another set of eyes to look over the bid proposal to make sure nothing has been forgotten before you submit your bid.

There are a few other requirements that go along with preparing your bid that can get your bid rejected if you don't comply with them or simply overlook them. The first is to get prequalified to bid a project when it is required. The second is to attend all mandatory pre-bid meeting and site visits. The third and most important of these is submitting your bid by the due date and time. All of these requirements will be clearly stated in the bid.

#### **Construction Bid Proposal: Not an Easy Task**

Preparing a construction bid proposal is no easy task. A competitive and winning bid proposal requires a lot of time and attention to detail. Making mistakes can lead to submitting a lot of overpriced, uncompetitive bids or worse a lot of underpriced bids that you win but make no profit on.

The key to winning more bids is being able to accurately estimate all costs required to complete the job while factoring in a reasonable profit for you company.

SOURCE: www.constructconnect.com/ blog/10-tips-for-submitting-better-bids Ę

# **FICTITIOUS BUSINESS NAME STATEMENTS**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400608

Fictitious Business Name(s): 333 & 335 Pennsylvania Avenue HOA Address 333 Vennsylvania Avenue San Francisco, CA 94107 Full Name of Registrant #1 Full Name of Registrant #1 Alicia Johnson Address of Registrant #1 333 Pennsylvania Avenue San Francisco, CA 94107 Full Name of Registrant #2 Alicia Johnson, Trustee, of the Alicia Johnson Revocable Trust Address of Registrant #2 335 Pennevlvanja Avenue 335 Pennsylvania Avenue San Francisco, CA 94107

This business is conducted by An Unincorporated Association other than a partnership The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10-25-2018

Signed: Alicia Johnson

This statement was filed with the County Clerk of San Francisco County on 06-12-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law State or Common Law.

Filed: Giselle Romo Deputy County Clerk 06-12-2023

06/15/23 + 06/22/23 + 06/29/23 + 07/06/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400622

Fictitious Business Name(s) A Buttercup Dessert House

Address 1186 Valencia Street, San Francisco, CA 94110 Full Name of Registrant #1 Sooksomboon LLC (CA) Address of Registrant #1 1186 Valencia Street, San Francisco, CA 94110

This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on under the fic 06-01-2023

Signed: Natchanok Jewwaiworn

This statement was filed with the County Clerk of San Francisco County on  ${\bf 06\mathchar`line 13\mathchar`line 2023}$ 

Notice: This fictitious name statement expires five Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Mariedyne Nadonza Deputy County Clerk 06-13-2023

## 06/22/23 + 06/29/23 + 07/06/23 + 07/13/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400565

Fictitious Business Name(s): 1) Aloe 2) Aloe Inc.

Address Address 606 Capp Street #401, San Francisco, CA 94110 Full Name of Registrant #1 Aloe AI, Inc. (DE) Address of Registrant #1 606 Capp Street #401, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

04-03-2023 Signed: Arun Bahl

This statement was filed with the County Clerk of San Francisco County on  ${\bf 06\mathchar`o\mbox{07-2023}}$ 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Giselle Romo

Deputy County Clerk 06-07-2023

06/15/23 + 06/22/23 + 06/29/23 + 07/06/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400193

Fictitious Business Name(s): Baklavastorv. Address Address 1830 Harrison Street, Suite B San Francisco, CA 94103 Full Name of Registrant #1 Luxury Oven LLC (CA) Address of Registrant #1 1830 Harrison Street, Suite B San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-11-2022

Signed: Tolgay Karabulut

This statement was filed with the County Clerk of San Francisco County on **05-01-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Mariedyne Nadonza Deputy County Clerk 05-01-2023

Filed:

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23 FICTITIOUS BUSINESS NAME STATEMENT

File No. 2023-0400633

Fictitious Business Name(s): 1) D&A Communications 2) D&A Áddress

1388 Sutter Street Suite 510 San Francisco, CA 94109 Full Name of Registrant #1 Davis & Associates Communications Inc (CA) Address of Registrant #1 1388 Sutter Street Suite 510 San Francisco, CA 94109

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Darolvn Davis This statement was filed with the County Clerk of San Francisco County on **06-15-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed. Melvin Galvez Deputy County Clerk 06-15-2023

06/22/23 + 06/29/23 + 07/06/23 + 07/13/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400530

Fictitious Business Name(s): Deeptech Group

Address 3529 Webster Street, San Francisco, CA 94123 Full Name of Registrant #1 LimaPapa Advisors LLC (CA) Address of Registrant #1 3529 Webster Street, San Francisco, CA 94123 This business is conducted by A Limited Liability Company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 05-23-2023

Signed: Laurent Philonenko

This statement was filed with the County Clerk of San Francisco County on 06-05-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Lily Duong Deputy County Clerk 06-05-2023 Filed.

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400547

Fictitious Business Name(s): Laurel Address 548 Market Street, Suite 96594 San Francisco, CA 94104-5401 Full Name of Registrant #1 Time By Ping, Inc. (DE) Address of Registrant #1 548 Market Street, Suite 96594 San Francisco, CA 94104-5401

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/01/2023** 

Signed: Chris Ramos This statement was filed with the County Clerk of San Francisco County on **06-06-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon

Deputy County Clerk 06-06-2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23 FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400490

Fictitious Business Name(s): Lifestyle Click Address 1446 Taylor Street San Francisco, CA 94133 Full Name of Registrant #1 Hanna Mallie Address of Registrant #1 1446 Taylor Stract 1446 Taylor Street San Francisco, CA 94133

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 05-25-2023

Signed: Hanna Mallie

This statement was filed with the County Clerk of San Francisco County on 05-31-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Lily Duong Deputy County Clerk 05-31-2023 Filed:

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400405

Fictitious Business Name(s): MuffinxMilk Address 713 Hayes Street San Francisco, CA 94102 Full Name of Registrant #1 Kalianie Garcia Address of Registrant #1

713 Hayes Street San Francisco, CA 94102

This business is conducted by **An Individual.** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 04-25-2023

Signed: Kalianie Garcia

This statement was filed with the County Clerk of San Francisco County on 05-22-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Lily Duong Deputy County Clerk 05-22-2023

06/15/23 + 06/22/23 + 06/29/23 + 07/06/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400554

Fictitious Business Name(s): Offshore SF Offshore SF Address 3246 Judah Street San Francisco, CA 94122 Full Name of Registrant #1 William Rose Address of Registrant #1 3246 Judah Street San Francisco, CA 94122

This business is conducted by **An Individual.** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable Signed: William Rose

This statement was filed with the County Clerk of San Francisco County on 06-06-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon Deputy County Clerk 06-06-2023

> 06/15/23 + 06/22/23 + 06/29/23 + 07/06/23 FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400484

Fictitious Business Name(s): **Rocket Money** Rocket Money Address 580 Market Street, Suite 500 San Francisco, CA 94104 Full Name of Registrant #1 Rocket Money, Inc (DE) Address of Registrant #1 8455 Colesville Road, Suite 1645 Silver Spring, MD 20910

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 04-01-2022

Signed: Yahya Mokhtarzada

This statement was filed with the County Clerk of San Francisco County on **05-30-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed<sup>.</sup> Maribel Jaldon Deputy County Clerk 05-30-2023

Fictitious Business Name(s):

875 25th Avenue Apt #102 San Francisco, CA 94121 Full Name of Registrant #1

Roxanne Munyon Address of Registrant #1 875 25th Avenue Apt #102 San Francisco, CA 94121

State or Common Law.

Maribel Jaldon

Deputy County Clerk 05-25-2023

Filed:

**RoxSand Designs** 

Address

04-15-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23 FICTITIOUS BUSINESS NAME STATEMENT

File No. 2023-0400455

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

This statement was filed with the County Clerk of San Francisco County on **05-25-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

Signed: Roxanne Munvon

## FICTITIOUS BUSINESS NAME STATEMENTS ≣

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400561

Fictitious Business Name(s): SF Dwell SF Dweii Address 58 West Portal Avenue #184 San Francisco , CA 94127 Full Name of Registrant #1 SF Dwell (CA) Address of Registrant #1 1204 Treat Avenue San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11-5-2020 Signed: Myrick Tantiado

This statement was filed with the County Clerk of San Francisco County on 06-07-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

FICTITIOUS BUSINESS NAME STATEMENT

Melvin Galvez Deputy County Clerk 06-07-2023 Filed:

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

File No. 2023-0400406 Fictitious Business Name(s): Tierra Caliente Address 698 Bush Street Apt #407 San Francisco, CA 94108 Full Name of Registrant #1 Israel Espinoza Sanchez Address of Registrant #1 698 Bush Street Apt #407 San Francisco, CA 94108

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable Signed: Israel Espinoza Sanchez

This statement was filed with the County Clerk of San Francisco County on **05-22-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo** Deputy County Clerk 05-22-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400317

Fictitious Business Name(s): A&L Cleaning Company Address 290 Munich Street San Francisco, CA 94112 Full Name of Registrant #1 Nidia Lorena Tercero Martinez Address of Registrant #1 11 Hillcrest Ct South San Francisco, CA 94080

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 04-24-2023 Signed: Nidia Tercero

This statement was filed with the County Clerk of San Francisco County on **05-09-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Giselle Romo Deputy County Clerk 05-09-2023

06/22/23 + 06/29/23 + 07/06/23 + 07/13/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400642

Fictitious Business Name(s): 1) Juri Ma Design 2) Juri Design Address 125 Anzavista Ave San Francisco, CA 94115 Full Name of Registrant #1 JM 125 LLC (CA) Address of Registrant #1 125 Anzavista Ave Can Erencisco CA 04115 San Francisco, CA 94115

This business is conducted by **A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-12-2023

Signed: Juri Ma

This statement was filed with the County Clerk of San Francisco County on 06-16-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

> Mariedyne Nadonza Deputy County Clerk 06-16-2023

Filed:

06/22/23 + 06/29/23 + 07/06/23 + 07/13/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400652

Fictitious Business Name(s): **Tilin Tilin** Address Address 2948 Folsom Street San Francisco, CA 94110 Full Name of Registrant #1 Tilin Tilin, LLC (CA) Address of Registrant #1 3343 Steele Drive Bay Point, CA 94565

This business is conducted by **A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE** 

Signed: Julieta Del Rio

This statement was filed with the County Clerk of San Francisco County on **06-20-2023** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Giselle Romo Deputy County Clerk 06-20-2023

> 06/22/23 + 06/29/23 + 07/06/23 + 07/13/23 FICTITIOUS BUSINESS NAME STATEMENT

File No. 2023-0400378

Fictitious Business Name(s): 1) Turquoise Moose

2) Shinewith Address

268 Bush Street Suite 2910, San Francisco, CA 94104 Full Name of Registrant #1 Shinewith Inc (DE)

Address of Registrant #1 268 Bush Street Suite 2910, San Francisco, CA 94104

This business is conducted by **A Corporation.** The registrant(s) commenced to transact business

under the fictitious business name(s) listed above on 07-01-2020 Signed: Li Liu

This statement was filed with the County Clerk of San Francisco County on 05-17-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law. Filed:

Giselle Romo Deputy County Clerk 05-17-2023



#### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) North Beach Laundry Located at 801 Filbert Street, San Francisco, CA 94133 This fictitious business name was filed in the County of San Francisco on 10/02/2020 under file **2020-0391661** 

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Weis & Co LLC (CA) 2111 18th Street San Francisco, CA 94107

This business was conducted by a A LIMITED LIABILITY COMPANY

Signed: Jarret Weis

This statement was filed with the County Clerk of San Francisco County on

Filed: **Giselle Romo** Deputy County Clerk 06-08-2023

06/15/23 + 06/22/23 + 06/29/23 + 07/06/23

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) SF Dwell Located at 1204 Treat Avenue, San Francisco, CA 94110 This fictitious business name was filed in the County of San Francisco on <u>12/15/2020</u> under file 2020-0392061

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Myrick Tantiado 1204 Treat Avenue

San Francisco, CA 94110 This business was conducted by a AN INDIVIDUAL

Signed: Myrick Tantiado This statement was filed with the County Clerk of San Francisco County on

Lily Duong Deputy County Clerk 05-07-2023 Filed

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) Truebill 2) Rocket Money Located at 165 Jessie Street, San Francisco, CA 94105 This fictitious business name was filed in the County of San Francisco on 08/10/2022 under file 2022-0397929

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Rocket Money, Inc (DE) 8455 Colesville Road, Suite 1645 Silver Spring, MD 20910

This business was conducted by a A CORPORATION Signed: Yahya Mokhtarzada

This statement was filed with the County Clerk of San Francisco County on

Filed Maribel Jaldon

Deputy County Clerk 05-30-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23



#### CHANGE OF NAME ADVERTISEMENT

#### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-557973

PETITIONER OR ATTORNEY Robert Freitas (SBN 80948) Freitas & Weinberg LLP 303 Twin Dolphin Drive, Suite 600 Redwood Shores, CA 94065

TO ALL INTERESTED PERSONS: Kathy Hai-Ying Chan for a decree changing names as follows

> Auden Zeqian Chan-Exley to Auden Zeqian Chan

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: July 11, 2023 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

LAURA SIMMONS, Clerk of the Court DATED - May 25, 2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23



## DIVERSITY **OUTREACH**

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) **Certified Business**
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the

**OUTREACH ORDER FORM:** 

www.sbeinc.com/services/ diversity outreach.cfm

## SUCCESS STORIES

# **Bosko and Maya Kante, ElectroSpit**

## [Article originally appeared in https://cameonetwork.org]

Pioneering music technology company Electro-Spit makes the world's only lightweight, fullyportable, tubeless talkbox. This technology allows musicians to play various instrumental sounds and voices through their mouth. This creates a unique ability to "sing" with limitless range and creativity. Every device is hand-crafted at the company's headquarters in West Oakland, California, a historically Black community. ElectroSpit's product has featured in songs by Bruno Mars and Big Boi of OutKast. David Guetta and Stevie Wonder use it.

Without adequate collateral or historical performance to qualify for a mainstream bank loan, cofounders Bosko and Maya Kante have relied on crowdfunding for capital. But at the end of 2021, ElectroSpit secured their first equity investment from ICA. This helped them deploy the capital to grow the brand in the professional musician market, while also developing products with a lower price point that they can produce at scale. ElectroSpit is one of the first companies to receive an equity investment through the new ICA Impact Note. This is an innovative investment structure that helps entrepreneurs prioritize social impacts, like good job creation, workforce diversity, and profit distribution.

Electrospit is Black-led, and the team is 86 percent people of color. The company provides training, mentorship, and a living wage starting at \$25 per hour. They are also working to provide benefits like healthcare and profit-sharing.



Full-time staff also qualify for paid time off, maternity leave, transportation credits, and more. ElectroSpit is also part of the Black Music Entrepreneurship Incubator. This organization recently acquired property in West Oakland to serve as a cultural hub for musicians and artists of color. The founders mentor and advise local musicians on developing sustainable careers in music through volunteer work at the nonprofit Zoo Labs. In addition, Bosko operates his own nonprofit which will support underrepresented artists at a newly purchased building in West Oakland.

"This is an exciting time of growth at ElectroSpit and having ICA alongside us has been huge. The ICA team is a great partner in our growth and has ensured we are ready for scale and capital," said Bosko.

SOURCE: https://cameonetwork.org/success-story/bosko-and-maya-kante-electrospit/

## **Triassic Vinyards**

[Article originally appeared in https://calosba.ca.gov]

Location: Central Valley - Tehachapi

One of the most important reasons to work with a Small Business Development Center (SBDC) is the ability to access and use their resources, networks, and expertise. SBDCs offer their members access to funding, market analysis, business consultation, and technical assistance.

One of the biggest benefits to working with the Central Valley SBDC and the CalOSBA network of partners throughout the state, is the access they offer to funding. SBDCs can provide funding for a wide range of projects, from business growth and expansion to marketing and product development. This funding can be a key asset for businesses in the Central Valley, helping them to grow and expand their operations.

Enter retired couple Jim and Sally Arnold.

The Arnolds acquired Triassic Vineyards in 2012 and worked with Jay Thompson from the CSU Bakersfield Small Business Development Center (SBDC) to help increase sales.

Triassic Vineyards is a winery located in the small town of Tehachapi, California. The winery was founded in 1997 by the Sherrill family and is renowned for their eccentric brand of American wine, which focuses on Sauvignon Blanc, Semillon, and Chenin Blanc.

The winery sits atop a 7,000 acre scorching desert plateau, which provides unique terroir for producing high-quality wine. The vineyards are planted with a mix of Cabernet Sauvignon, Merlot, Cabernet Franc, and Petit Verdot, that are all grown on fertile volcanic soils.

SOURCE: https://calosba.ca.gov/triassic-vinyards/

## Café Metzli

[ Article originally appeared in https://calosba.ca.gov ]

Location: Southern California – Los Angeles

Lupita Sanchez was born and raised in Mexico and has a passion for specialty coffee. She started her social impact Mexican coffee import and distribution business in 2021 in Los Angeles. She reached out to CalOSBA looking for small business guidance and assistance, so we: 1. Asked to learn more about her story and small business mission; and 2. We connected her with the guidance and resources to grow and succeed on this entrepreneurial journey, the Los Angeles Regional Small Business Development Center (SBDC) Network to be more precise, to assist with business planning and financial modeling.

CalOSBA connected with Lupita at Boxx Coffee Roasters Co. in Los Angeles, one of the stores where she distributes Mexican coffee beans for roasting, to check in, learn more about the mission behind the company, and see how things were going working with the Los Angeles SBDC network. We can't miss out on that flavorful pour over cup of joe with a cause!

Lupita started Café Metzli with a goal to help educate women coffee bean farmers in Hidalgo, Mexico on the business side of coffee bean farming — how much they should be selling their harvested green coffee beans to importers (not surprisingly, they were significantly undervaluing their labor and their product) and when to start harvesting the beans for the maximum return on investment.

SOURCE: https://calosba.ca.gov/cafe-metzli/

## Veterans Success Story – Luis Acosta

## [ Article originally appeared in https://edd.ca.gov ]

Local Veteran Employment Representative (LVER) Aldo Arrunategui and Disabled Veterans' Outreach Program (DVOP) Specialist Chau Cagle first made contact with recently separated Army veteran Luis Acosta at a virtual Veteran Orientation Workshop (VOW). Both veteran representatives provided Luis with information regarding the Employment Development Department's (EDD) veteran employment programs.

During that initial overview, the veteran staff explained their roles and responsibilities to Acosta, who provided a brief background on himself and acknowledged that he was wished to pursue a full-time career after completing his military service obligations. Acosta achieved the rank of Captain (O-3) while serving as an US Army Military Police Officer assigned to the Army Corrections Command in Washington DC., and also served as a regional recruiting officer. After their initial meeting, Arrunategui referred Acosta to websites to explore a new career and provided him with a Labor Market Information Navigation Brochure and virtual workshops calendar that would aid him in his efforts to obtain suitable employment.

Arrunategui and Cagle provided Acosta with information on two Employment Program Representative (EPR) positions in the Orange County area. Acosta stated that he will apply for both the DVOP and LVER positions and hopes he will be a strong candidate for them. Arrunategui's also assisted Acosta in tailoring his resume to meet the specifications of the positions and participated in a preparatory mock interview. Acosta was provided a reference of an available interview and best practices workshops, which led to him attending a second virtual veteran's workshop where he received more information on veteran and credential programs.

Acosta was enrolled into a case management program to officially work with DVOP Cagle more closely to help him find gainful employment. While Acosta searched for employment, Cagle encouraged him to file an Unemployment Insurance (UI) application for former service members. Acosta inquired about additional EPR positions in the local area, as he was waiting to hear back about his UI claim.

After much preparation, Acosta interviewed for a DVOP position at the Garden Grove OC Workforce Solutions Office and sent the interview panel thank you cards and emails, per his veteran representatives' advice. They also reminded Acosta to contact his references and make sure they answered their phones in a timely manner as well.

Acosta received a conditional job offer pending a background investigation and conveyed his appreciation to Arrunategui and Cagle for their help throughout his work search process. Both veteran EPRs were very excited about the news and happy for their newest team member to join them. Acosta starts his new veteran EPR position in October 2022.

This success story could arguably be attributed to the combined efforts of the EDD veteran staff in providing ongoing employment assistance and guidance to a deserving veteran. But ultimately, this success belongs to Acosta, who through diligence and a will to persevere in his re-employment efforts, has joined EDD in this new capacity. Now that he's achieved his immediate employment goal, Acosta can now turn his attention to his ultimate objective of helping other job-seeking veterans achieve their goals as well.

SOURCE: https://edd.ca.gov/en/jobs\_and\_ training/Services\_for\_Veterans/Veterans-Success-Story-Luis-Acosta/